
IT ALL STARTS WITH A
SMILE



Build Your Future with
a Partner Committed
to Delivering
Smiles For Everyone[®]



**Smile
Brands**

UNDERSTANDING SMILE BRANDS



WHO WE ARE

- Founded in 1998
- Over 650 Affiliated Practices across 30 states
- > 75 Brands
- > 1000 Affiliated Dentists
- >\$1 Billion Annual Revenue
- Multi-Specialty

VISIONARY LEADERSHIP

Steve Bilt, co-Founder & CEO, is a pioneer in the development of the Dental Support Organization (DSO) model. He is relentlessly focused on our Smiles For Everyone® mission and on creating a support structure where affiliated providers can thrive. Steve has received much recognition for his exceptional leadership, being named a Top/Best CEO by both Glassdoor and Comparably. In 2020, he steered the company to record earnings despite the pandemic and grew affiliated locations by over 50% with the acquisition of Midwest Dental and other smaller affiliated partners.

OUTSTANDING REPUTATION

- **Patient Ratings:** 4.4 Stars on Google, 73 Net Promoter Score
- **Employee Ratings:** 4.5 Stars on Glassdoor, 92% recommend working at Smile Brands to a friend
- **Awards:** Glassdoor Best Places to Work list for three years running
Rated Best for Culture, Happiness, Women, Diversity, Operations and Professional Development by Comparably
Real Leader's 2021 IMPACT award for positive social impact.

IMPROVING COMMUNITIES

- Smiles for Everyone Foundation established 2011
- Active in seven countries: United States, Thailand, Laos, Cambodia, Ghana, Nicaragua, Paraguay, and Mexico
- Over 30,000 smiles and \$20M in donated dentistry delivered



SMILES FOR EVERYONE®

The simple idea that every interaction is an opportunity to create happiness.

This has resulted in happier doctors, happier team members, and happier patients.

Employees repeatedly vote Smile Brands as one of the nation's best places to work. Patients recommend their experiences to family and friends. Partner doctors rave about the support and peace of mind they receive from a Smile Brands transition.



PROVIDER FEEDBACK

“ Great dental team. Great management. Smooth onboarding. A very organized company. Quick to help and respond when you need it. Great benefits. Great place for new grads.”

Dentist, Nashville, TN

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“ Smile Brands assists with the non-clinical aspects of running a dental practice, allowing me to focus all my energy on taking excellent care of my patients and team. It is exactly what I was looking for. I also appreciate their focus on community involvement and ongoing continuing education, as well as the networking and collaboration available with other providers in the organization.

Dentist, Iowa City, IA

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“ During my dental career, I had the chance to work with different corporations. Smile Brands definitely stands out. From day one, my experience with the company has been wonderful. Great work environment, support from administrative and clinical staff 100% of the time, competitive compensation, independent treatment planning, the support of specialists and other dentists for consultation. Smile Brands also gives you the chance to help the community by doing free dental days for our veterans and their families. This is a great company to work, learn and grow.

Dentist, Olympia, WA

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BENEFITS OVERVIEW

Just as you look out for your patients, we want to look out for you. Smile Brands affiliated providers receive:

- Professional Liability Insurance
- 401(k) - retirement savings plan
- Health Insurance - plans with optional Health Savings Accounts (HSA)
- Continuing Education (CE)
- Group Life Insurance & ADD - company paid
- Long Term Disability - company paid with optional buy-up
- Short-Term Disability Insurance - buy option
- Flexible Spending Accounts - medical, dependent care and transportation
- Supplemental Medical - accident, hospital indemnity and critical illness
- Voluntary Insurances - legal services, identity theft, veterinary, auto and home

CULTURAL FIT

- Passion for high quality, cost-effective dentistry
- Interested in a collaborative partnership with a highly experienced organization
- Focused on delivering comprehensive clinical care
- Committed to improving local communities

PERSONAL GOALS

- Work-Life Balance
- Clinical Mentorship
- Financial Security
- Cost Management

CAREER GOALS

- Clinical Autonomy
- Continually Expand Clinical Skills
- Career Advancement Opportunities



SMILE BRANDS ADVANTAGES

Every year, more and more dentists are opting to affiliate with a DSO. But choosing the right partner is as much about fit as it is about function. You've invested your heart and soul into your dental training and you need a partner whose values and operational model will help you focus on what matters most – delivering great patient care. Smile Brands affiliation advantages:

- Highly competitive compensation package
- Win-win culture continually reinforced
- Company committed to giving back
- Experienced local management and support staff
- Fast growing organization with strong bottom line



BEST-IN-CLASS ADMINISTRATIVE SUPPORT

Recruiting & Human Resources

Billing & Accounting

Purchasing/Supplier Management

Information Technology

Real Estate

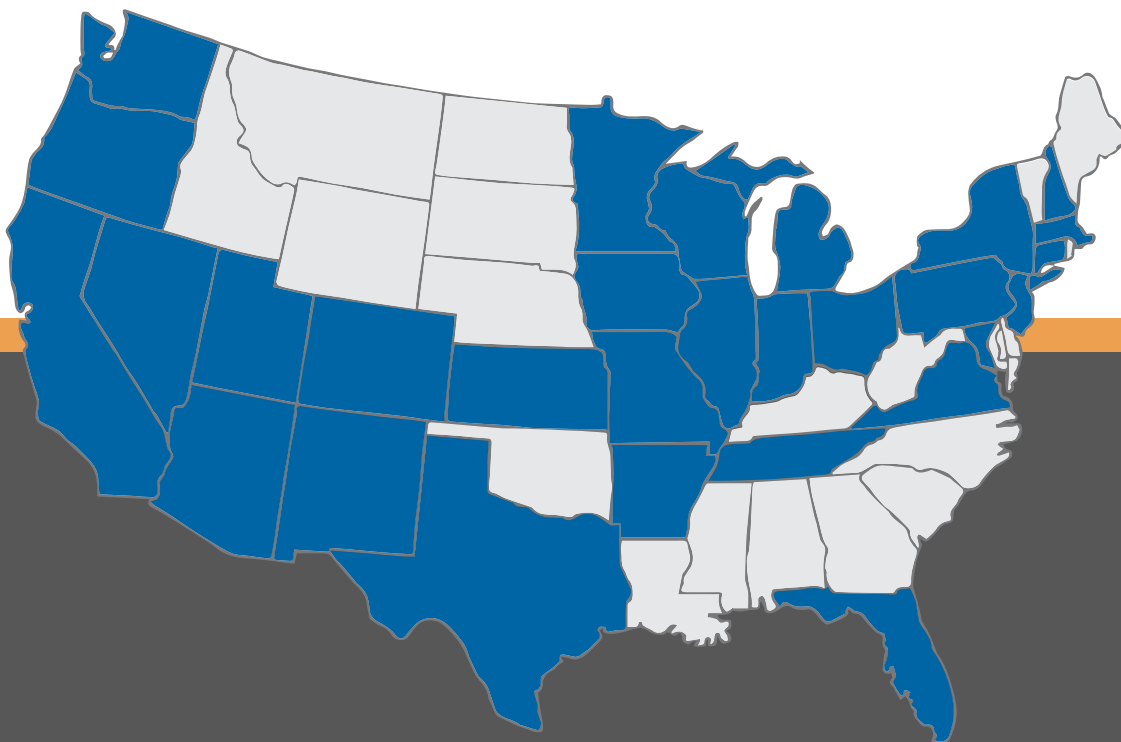
Marketing

Compliance & Training

LOCATIONS


Smile Brands supports locations across 30 states with new offices being added monthly. Our affiliated offices provide full-service general, specialty and cosmetic dentistry including orthodontics and dental implants. Our growing and diverse portfolio of brands includes large, well-known regional-brands to uniquely branded local practices. Regardless of the brand, all affiliated practices share the same commitment to providing convenient, high-quality care in a comfortable, welcoming environment.

Visit smilebrands.com to find the location and brand nearest you.



FIND YOUR CAREER AT SMILE BRANDS

 jobs.smilebrands.com

 (714) 668-1300

 **Smile Brands**[®]

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